

Unaudited group results for the six months ended 31 December 2011

Revenue up **13,4%**

Headline earnings down **34%**

Two year order book growth up **49,2%**

Strong balance sheet with net cash of **ZAR4,8bn**

Interim consolidated statement of comprehensive income

	Six months ended 31 December 2011 (Unaudited) Rm	Six months ended 31 December 2010 (Unaudited) Rm	% change	Year ended 30 June 2011 (Audited) Rm
Revenue	19 149	16 892	13%	34 324
Operating profit before depreciation and amortisation	1 066	1 053	1%	2 615
Depreciation	719	531		1 101
Amortisation of intangibles	15	9		24
Operating profit before non-trading items	332	513	(35%)	1 490
Non-trading items				(14)
Operating profit	332	513	(35%)	1 476
Share of profits and losses from associates and joint ventures	15	7		(7)
Income from investments	133	197		347
Operating income	480	717	(33%)	1 816
Finance cost	28	20		59
Profit before taxation	452	697	(35%)	1 757
Taxation	182	281		584
Profit for the period	270	416	(35%)	1 173
Other comprehensive (loss)/income for the period				
Exchange differences on translation of foreign operations	515	(97)		209
Total comprehensive income for the period	785	319	146%	1 382
Profit attributable to:				
Equity holders of Aveng Limited	274	416		1 177
Non-controlling interests	(4)	-		(4)
Profit for the period	270	416	(35%)	1 173
Total comprehensive income attributable to:				
Equity holders of Aveng Limited	789	319		1 386
Non-controlling interests	(4)	-		(4)
Total comprehensive income for the period	785	319	146%	1 382
<i>*Amounts less than R1 million</i>				
Determination of headline earnings				
Profit for the year attributable to equity holders of Aveng Limited	274	416		1 177
Non-trading items net of taxation	-	-		14
Surplus on disposal of property, plant and equipment	-	-		-
Headline earnings	274	416	(34%)	1 191

Interim consolidated statement of cash flows

	Six months ended 31 December 2011 (Unaudited) Rm	Six months ended 31 December 2010 (Unaudited) Rm	Year ended 30 June 2011 (Audited) Rm
Operating activities			
Cash retained from operations	332	513	1 476
Depreciation and amortisation	734	540	1 125
Non-cash items	(147)	(146)	(171)
Cash generated by operations	919	907	2 430
Income from investments	133	197	347
(Increase)/Decrease in working capital	(686)	(805)	(1 873)
Cash generated by operating activities	366	299	904
Finance cost	(28)	(20)	(59)
Taxation paid	(284)	(440)	(455)
Cash available from operating activities	54	(161)	390
Dividends paid	(561)	(565)	(565)
Net cash flows (utilised in)/from operating activities	(507)	(726)	(175)
Investing activities			
Property, plant and equipment purchased – expansion	(640)	(206)	(1 140)
– replacement	(204)	(728)	(678)
Proceeds on disposal of property, plant and equipment	46	43	88
Purchase of subsidiaries	(18)	(285)	(285)
Purchase of other investments	(19)	(31)	-
Investment in associate companies	25	14	15
Net cash flows utilised in investing activities	(808)	(1 193)	(2 000)
Financing activities			
Borrowings advanced/(repaid)	11	(159)	(254)
Shares repurchased	-	(74)	(117)
Net cash flows utilised in financing activities	11	(233)	(371)
Net decrease/(increase) in cash and cash equivalents	(1 304)	(2 152)	(2 546)
Cash and cash equivalents at beginning of year	5 400	7 631	7 631
Foreign currency translation reserve movement	796	106	315
Cash and cash equivalents at end of period	4 892	5 585	5 400
Cash and cash equivalents as per balance sheet	5 260	6 146	5 611
Overdrafts disclosed under short term borrowings	(368)	(561)	(211)
Cash and cash equivalents at end of period	4 892	5 585	5 400

Capital expenditure

	Six months ended 31 December 2011 Rm	Six months ended 31 December 2010 Rm	Year ended 30 June 2011 Rm
Expansion	640	206	1 140
Maintenance	84	934	678
Capital expenditure for future capital expenditure:			
Contracted	69	40	525
Authorised, but not contracted for	362	63	541
Total	431	103	1 066

Share performance

	31 December 2011 Rm	31 December 2010 Rm	% change	Year ended 30 June 2011 Rm
Earnings per share (cents)				
Earnings – diluted	70.8	107.0	(34%)	302.9
Headline – diluted	67.6	98.2	(31%)	283.3
Headline	70.6	106.9	(34%)	306.4
Headline – diluted	67.5	98.2	(31%)	286.6
Number of shares (millions)				
In issue	401.6	394.3		393.0
Weighted average	387.0	388.8		388.7
Diluted weighted average	405.2	423.2		415.5
Dividend per share (cents)	Nil	Nil		145.0

Segmental analysis

	Six months ended 31 December 2011 (Unaudited) Rm	Six months ended 31 December 2010 (Unaudited) Rm	Year ended 30 June 2011 (Audited) Rm
Business segmentation			
Revenue			
Construction and Engineering	5 084	4 993	9 575
South Africa and Africa	7 641	6 419	13 281
Australasia and Pacific	2 137	2 174	4 294
Total Construction and Engineering	12 725	11 412	22 856
Openpit mining	2 134	1 788	3 656
Manufacturing and Processing	4 290	3 690	7 907
Administration	-	2	5
Total	19 149	16 892	34 324
Operating profit			
Construction and Engineering	(61)	253	443
South Africa and Africa	128	133	231
Australasia and Pacific	67	396	734
Total Construction and Engineering	134	782	1 408
Openpit mining	234	208	414
Manufacturing and Processing	(246)	(57)	7
Administration	-	-	-
Total	332	513	1 476

Interim consolidated statement of financial position

	31 December 2011 (Unaudited) Rm	31 December 2010 (Unaudited) Rm	30 June 2011 (Audited) Rm
ASSETS			
Non-current assets			
Property, plant and equipment	6 252	5 563	6 021
Goodwill and other intangibles	1 530	1 436	1 481
Investment in associates and joint ventures	110	97	92
Available-for-sale investments	149	125	131
Deferred tax	445	461	1 019
	8 486	7 682	8 744
Current assets			
Inventories	2 550	1 877	2 067
Trade and other receivables	9 515	6 345	8 132
Taxation receivable	5 260	53	5 611
Cash and cash equivalents	17 325	14 421	15 810
	25 811	22 103	24 554
TOTAL ASSETS	25 811	22 103	24 554
EQUITY AND LIABILITIES			
Capital and reserves			
Equity attributable to ordinary shareholders of Aveng Limited	13 145	11 895	12 917
Non-controlling interests	(6)	5	(2)
	13 139	11 900	12 915
Non-current liabilities			
Interest-bearing borrowings	53	2	48
Deferred tax	163	188	832
	216	190	880
Current liabilities			
Trade and other payables	11 937	9 323	10 349
Interest-bearing borrowings	409	690	246
Taxation payable	110	-	164
	12 456	10 013	10 759
TOTAL EQUITY AND LIABILITIES	25 811	22 103	24 554
Net debt to equity ratio (%)	(37)	(46)	(41)
Net asset value per ordinary share (cents)	3 273	3 017	3 287

Interim consolidated statement of changes in equity

	Share capital and share premium Rm	Foreign currency translation reserve Rm	Other non-distributable reserve Rm	Retained income Rm	Total Rm	Non-controlling interest Rm	Total equity Rm
Balance at 1 July 2010	2 001	(145)	68	10 291	12 215	5	12 220
Foreign currency translation	-	416	-	416	416	-	416
Profit for the year	-	(97)	-	319	222	-	222
Total comprehensive income							
Dividends paid	-	(97)	-	(565)	(662)	-	(662)
Share repurchase programme	(74)	-	-	(74)	(74)	-	(74)
Balance at 31 December 2010	1 927	(242)	68	10 142	11 895	5	11 900
Balance at 1 July 2011	2 001	(145)	68	10 291	12 215	5	12 220
Profit for the year	-	207	2	1 177	1 386	(4)	1 382
Other comprehensive income/(loss)	-	207	2	209	418	-	418
Total comprehensive income							
Share repurchase programme	(118)	-	-	(118)	(118)	-	(118)
Acquisition during the year	-	-	-	-	-	(3)	(3)
Transfers	2	(2)	-	-	-	-	-
Balance at 30 June 2011	1 883	62	72	10 900	12 917	(2)	12 915
Six months ended 31 December 2011 (Unaudited)							
Balance at 1 July 2011	1 883	62	72	10 900	12 917	(2)	12 915
Profit for the year	-	274	274	274	548	(4)	544
Other comprehensive income/(loss) – Foreign currency translation	-	515	-	515	515	-	515
Total comprehensive income							
Dividends paid	-	515	-	(561)	(46)	-	(46)
Shares issued	-	-	-	274	274	(4)	270
Balance at 31 December 2011	1 883	577	72	10 613	13 145	(6)	13 139

*Amounts less than R1 million.

OVERVIEW

The Aveng Group remains committed to the pursuit of its safety vision: 'Home Without Harm, Everyone Everyday'. Over this period, a further improvement in the recordable injury frequency rate (RIFR) was recorded, with RIFR decreasing from 1.22 for the year ended June 2011 to 1.14 for the half year to December 2011 (December 2010: 1.3).

The Group regrets that it has to report five fatalities during the period under review. The Aveng Group Board and Management extend their sincere condolences to the families of our deceased colleagues.

The South African construction and engineering market continued to be subdued, with further delays in infrastructure spend and limited large project opportunities. The construction and engineering operating environment in Australia and Pacific Rim remained buoyant, supported by strong global demand for commodities and energy which drove significant growth in the mining and energy related sectors.

The Group's diversified geographical footprint and broad product offering served to mitigate some of the effects of the weak domestic infrastructure market. Improved operating conditions in both the Openpit Mining and the Manufacturing & Processing segments bolstered Group profitability and partially offset the impact of low margins and project losses within the Construction & Engineering segments.

Unresolved claims and execution difficulties on a number of large projects adversely affected the performance of the Construction & Engineering segments, contributing to a 34% decline in earnings for the period.

The Group's two year order book increased by 24% from R37 billion at 30 June 2011 to R46 billion as of 31 December 2011, driven primarily by demand from the mining and energy related sectors in Australia.

FINANCIAL PERFORMANCE

Revenue for the six months increased by 13% to R19.1 billion (2010: R16.9 billion). The Openpit Mining, Manufacturing & Processing, and Construction & Engineering, Australia and Pacific business segments all recorded solid revenue growth while Construction & Engineering, South Africa's revenue performance was in line with the prior period.

Despite the higher revenue, the impact of problematic contracts resulted in a 35% decline in operating profit to R332 million (2010: R513 million). A resultant operating profit margin of 1.7% was recorded for the half year (2010: 3.0%).

The Group's net income from investments reduced by 32% to R153 million (2010: R197 million) as a consequence of lower cash balances and prevailing low interest rates.

Cash generated from operating activities increased to R366 million (2010: R299 million). Net working capital reflected an outflow of R886 million (2010: R805 million). The large movement in accounts payable and receivable was largely as a consequence of non-cash items, arising from the translation of the Groups foreign balance sheets. The movement in the net working capital was due to increased project receivables, a decision to increase inventory levels within the Manufacturing and Processing segment and movements in project related provisions, which are included in Trade and other payables. Major cash outflows included a dividend payment of R561 million, a tax payment of R284 million and capital expenditure of R844 million. The largest investment in capital was by McConnell Dowell and Aveng Moolmans. R306 million was invested by McConnell Dowell on project specific expenditure, including project capital for the OCLNG, Australia Pacific LNG Pipeline and Vale Jetty projects. Aveng Moolmans invested R261 million, to equip the Chiniwui contract and for the maintenance of its current fleet of equipment.

With a net cash position of R4.9 billion (2011: R5.4 billion) the Group's financial position remains solid. It is well positioned to take advantage of impending growth prospects. Liquidity management continues to be a key priority, with a focus on converting unresolved claims into cash and reducing inventories in line with greater reliability in steel supply.

Headline earnings declined by 34% from R416 million to R274 million, translating into headline earnings per share of 70.6 cents (2010: 106.9 cents).

OPERATIONAL REVIEW

Construction and Engineering: South Africa
This business segment comprises Aveng Grinaker LTA Building, Civil Engineering, Earthworks Engineering, Mechanical & Electrical, Mining, Aveng Water and Aveng EPC divisions.

Revenue for this segment was consistent with last year at R5 billion. The segment however reported an operating loss for the period of R61 million (2010: Profit R253 million) due to contract provisions and unresolved claims on major contracts. The South African construction two year order book, which is comprised primarily of private sector contracts, contracted by 24%. This is as a result of a difficult and competitive local infrastructure market and project delays on projects such as the KCM Konkola CRD plant in Zambia.

Revenue from the Building and Mechanical & Electrical divisions improved by 16% and 15% respectively, despite project delays and continued difficulties experienced on the sub-contracted steel fabrication projects for the Medupi and Kusile power plants. Unresolved claims, within the Mechanical & Electrical division, on these two projects adversely impacted both profitability and liquidity during the period.

The Group is aware of the reported settlement between Genrec, the main sub-contractor and the main contractor and is pursuing entitlements against the sub-contractor in terms of the contractual framework. The Group will engage all parties in this regard and pursue all contractual and legal remedies available. Revenue generated by the Civil Engineering and Earthworks Engineering divisions declined by 15% and 29% respectively. The Civil Engineering division of Aveng Grinaker-LTA continued work on the Medupi and Kusile power stations. As previously reported, the terms and complexity of the Medupi power station contracts have resulted in numerous claims and additional entitlements which have caused material delays in revenue and profit recognition. Discussions with the client are currently underway to reach a settlement in respect of these issues.

Revenue at Earthwork Engineering was affected by the shortage in bitumen and asphalt, the slow start-up of the Mokolo project and the high revenue base recorded on the Gauteng Improvement Project in the comparative period.

Underground mining revenue improved by 5% to R1.0 billion on the comparative period as a result of both shaft sinking and development contracts secured during the previous financial year now being in full production. The resolution of underperforming mining contracts resulted in an improved earnings contribution.

Construction and Engineering: Australasia & Pacific
This business segment comprises McConnell Dowell Construction, Tunneling, Electrical and Pipeline divisions.